A Year in Review:
Health & Hope in Action

Photo: Scott Carey
Dear Friend,

One of the greatest honors of my life has been to serve as chair of MAP International’s board of directors. Whether sitting in a board meeting or visiting MAP’s work in some of the neediest places on earth, I have been amazed by the impact of this organization on so many millions of lives. I saw this first hand in Haiti last summer, where we met with patients whose lives were saved by MAP medicines. The doctors in the clinics there told us this happens every day. MAP medicines save lives.

It is truly humbling to be part of God’s work in this world. As I complete my last full year of service as board chair, there are a few things I want you to know.

First, MAP is a well-run organization. Having served as CFO of some large corporations, I can assure you that MAP’s standards of governance and accountability are very, very high. That’s why it is recognized as one of the best by the largest watch dog groups.

Second, donating to MAP is one of the best investments you can make.

Third, MAP’s mission is stronger than ever. There is no doubt that the need for medicine in the world is great and MAP is committed to meeting that need in increasingly innovative ways.

On behalf of the entire board of directors, I thank you for being part of this amazing ministry. As you look through this report, please know that your support has changed—and possibly saved—lives. We thank God for you.

Sincerely,

Philip Mazzilli
Chair of the Board
Dear Friend,

For millions of people, last year was most notable for the disasters that upended their lives. From Texas to Puerto Rico, Syria to Guatemala, families were affected by hurricanes, earthquakes, wars, and other disasters.

For those of us at MAP, each of these disasters represented an opportunity to offer comfort and healing. As we shipped box after box of medicine to the most affected areas, we did so with the prayer that those being treated would not just heal physically, but also emotionally and spiritually.

With the hard work of our dedicated staff, the support of friends like you, volunteers who helped pack medicines, and the implementation of committed partners on the ground, this year MAP was able to touch more than 14.3 million lives! We shipped more than $81 million of medicines and supplies to help individuals recover from disasters and a total of $627 million worth of medicine and supplies to others in need around the world.

We are all humbled by these numbers and very aware of the individual stories represented. As a Christian organization, we serve all people regardless of their faith, nationality, ethnicity, or race. And we do so out of our own belief that God cares about each and every person who is suffering.

Please take a few moments to look at this report and celebrate with us. We are so very grateful to you for being partners with us and we are grateful to God for allowing us to touch the lives of so many hurting people.

With gratitude,

Steve Stirling
President and CEO

WHO WE ARE

MAP International is a Christian organization providing life-changing medicines and health supplies to people in need. MAP serves all people, regardless of religion, gender, race, nationality, or ethnic background.
MAP International
Annual Financial Statement FY17

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Support and Revenue</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions</td>
<td>$10,221,598</td>
<td>$8,161,405</td>
</tr>
<tr>
<td>Donated inventory</td>
<td>$585,287,878</td>
<td>$595,566,601</td>
</tr>
<tr>
<td>Government grants</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>Donated securities &amp; other assets</td>
<td>$117,058</td>
<td>$72,485</td>
</tr>
<tr>
<td>Handling charges &amp; service fees</td>
<td>$2,580,290</td>
<td>$2,346,522</td>
</tr>
<tr>
<td>Investment income</td>
<td>$32,057</td>
<td>$62,971</td>
</tr>
<tr>
<td>Other revenue</td>
<td>$124,116</td>
<td>$281,096</td>
</tr>
<tr>
<td><strong>Total Support and Revenue</strong></td>
<td>$598,362,997</td>
<td>$606,491,080</td>
</tr>
<tr>
<td><strong>Expenses</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program Services</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Essential medicine distribution</td>
<td>$495,893,255</td>
<td>$454,873,905</td>
</tr>
<tr>
<td>Disaster &amp; disease management</td>
<td>$81,059,532</td>
<td>$6,658,871</td>
</tr>
<tr>
<td>Community health development</td>
<td>$59,772,496</td>
<td>$54,583,647</td>
</tr>
<tr>
<td><strong>Total Program Services</strong></td>
<td>$636,725,283</td>
<td>$516,116,423</td>
</tr>
<tr>
<td>Supporting Activities</td>
<td></td>
<td></td>
</tr>
<tr>
<td>General and administrative</td>
<td>$484,568</td>
<td>$543,549</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$1,742,406</td>
<td>$1,913,424</td>
</tr>
<tr>
<td><strong>Total supporting activities</strong></td>
<td>$2,226,974</td>
<td>$2,456,973</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td>$638,952,257</td>
<td>$518,573,396</td>
</tr>
<tr>
<td><strong>Change in Net Assets</strong></td>
<td>($40,589,260)</td>
<td>$87,917,684</td>
</tr>
<tr>
<td>Net Assets, Beginning of the Year</td>
<td>$227,501,863</td>
<td>$139,584,179</td>
</tr>
<tr>
<td>Net Assets, End of the Year</td>
<td>$186,912,603</td>
<td>$227,501,863</td>
</tr>
</tbody>
</table>

2017 Awards & Recognition

MAP International’s sound fiscal management practices and commitment to accountability and transparency have earned it numerous awards and recognitions in 2017. Forbes magazine ranked MAP as one of “America’s Best Charities for 2017”. MAP is committed to bringing health and hope to children and families in need in more than 90 countries around the world.
MAP International
By the Numbers

Medicines Delivered: $627,469,452

Disaster Relief Provided: $81,059,532

People Impacted: 14,319,900

Countries Served: 93
MAP’s Work

Our Programs

- Medicines and Health Supplies
- Disaster Relief
- Global Community Health Development

Medicines and Health Supplies

- MAP International served 14.3 million people in 2017. More than 10.8 million people were provided life-changing medicines and health supplies and approximately 3.5 million benefitted from community health and development services through MAP’s field offices in Africa and Latin America.

- Working with 40 major partners, MAP provided medicines and health supplies in over 93 countries.

- MAP supported more than 2,280 mission teams to help people in impoverished communities.

Disaster Relief

- MAP International provided more than $81 million in medicines and health supplies to those affected by disasters in 2017.

- MAP provided urgently needed medical relief for more than 400,000 people in the U.S. and the Caribbean following hurricanes Harvey, Irma and Maria. MAP provided more than $26 million in medicines and health supplies to those affected.

- MAP International also provided relief for people fleeing violence in Syria, those trapped by the famine in East Africa, and victims of earthquakes and flooding in Guatemala, Mexico, and Sierra Leone.
In 2017, MAP International began the process of establishing its field offices in Ghana, Cote d’Ivoire, Liberia, Kenya, and Bolivia as highly committed, independent and sustainable partner organizations. In line with sustainable development practices, MAP is establishing these offices as community-led local NGOs to ensure health development programs remain contextually relevant to the unique challenges each country faces. Through strong leadership, sustained and viable funding, and highly developed local and international partnerships, these offices have become beacons of hope.

MAP International has long held to the truth that sustainable development is most effective when it comes from within the community. This truth has been demonstrated through the transition of MAP Indonesia into a local foundation. Established in 2004 because of the tremendous response from MAP donors following the devastating earthquake and tsunami, MAP Indonesia no longer needs to operate under the MAP umbrella. Today, it is a thriving, confident partner that is promoting community health services throughout the region.

MAP International is proud to partner with each of these offices as we work together to build an ever increasing network of organizations focused on the improvement of the health and well-being of people.
We are grateful to the following pharmaceutical partners for their generous support of MAP in 2017.

Allergan
arbor
PAR
G&W Laboratories
Johnson & Johnson
LUPIN
Mylan
abbvie Foundation
SEBELA
VALEANT Pharmaceuticals

Bill Foege 2017 Gold Event Sponsors

The MAP International annual Bill Foege Awards event honors people and organizations who have substantially contributed to the progress of global health. Visit www.map.org/award for more information.

Thank you to the Gold sponsors of this event:

DELTA
VALEANT Pharmaceuticals International, Inc.
MERCK
UPS
We are grateful to the following domestic and international partners who aided in the distribution of MAP medicines and health supplies, assisted those we serve around the world, or provided funding for our international programs.