

2023 Annual Report

medicine  
for all people

2023





medicine  
for all people

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In a world with great need,  
MAP medicine brings

**HOPE**

MAP International is a global health Christian nonprofit organization that is dedicated to transforming lives by providing

**MEDICINE FOR ALL PEOPLE**

While sickness affects us all, there is one great disparity that impacts 2 billion people worldwide: access to medicine.

Our mission is guided by the words of Jesus in Matthew 25:36: “I was sick and you cared for me.” In the face of the growing global health crisis, our commitment to our mission is stronger than ever before, knowing that better health leads to more fulfilling lives.

## Reflecting on 2023: A message from our President & CEO

The year 2023 was a year of exciting vision for MAP International. In recent years, MAP set forth the goal of doubling our impact across the globe. But we knew we couldn't achieve that ambition on our own. We needed the help of our faithful supporters to accomplish this incredible growth. Thanks to your generosity, 2023 turned out to be the best year yet for MAP.

Last year you helped MAP provide over 63 million treatments of lifesaving medicine to people in need in 96 different countries. Together, we also responded to 8 major disasters across the world, sending medicine, supplies, and over 104,000 disaster health kits to survivors of the Ukraine invasion, Libya floods, Maui wildfires, Hurricane Idalia, and other humanitarian crises.

MAP's domestic impact also expanded in 2023, with MAP medicine and supplies serving 64 clinics in 7 states across the U.S., reaching people in need here at home, from Georgia to California.

Perhaps one of the most significant advances in MAP's mission last year was the grand opening of our new distribution center in December. The extra storage space that this new 43,500-square-foot facility provides represents countless opportunities for the growth of MAP. Because of your generous contributions to this expansion project, MAP is now more equipped than ever to double our impact across the globe.

Looking back on 2023, we see God's hand using you to help us meet the needs of more people than ever before. We look forward to the opportunities that 2024 will bring, including deepening our partnerships, expanding the reach of our medicine, and spreading hope to people in desperate need.

Thank you for your incredible support of MAP's mission this last year. Our desire is that with your continued help, we will reach even more people with health, healing, and hope in 2024.



Steve Stirling  
President & CEO

## 2023 highlights

### Receiving \$1 billion in donated medicine & health supplies

Thanks to strong corporate partnerships, MAP acquired \$1 billion in donated products this past fiscal year, equipping us to serve millions around the world.

### Reaching more students through MAP Fellowships

Our expanding fellowship program allows healthcare students around the country to experience life-changing medical mission trips.

### Set to launch an online portal for partners to order MAP medicine

Our new portal is equipped to transform our ordering process, making MAP medicine more accessible than ever.

### Providing lifesaving medicine to over 2 million refugees and internally displaced persons

From Burkina Faso to Bangladesh, we supported people amid crises with essential medicine.

### Filling over 1,500 orders of medicine for partners on medical mission trips

MAP filled 1,500+ medical mission orders, a near-record high, supplying mission teams of all sizes with essential medicine.

### Strengthening & developing locally-led partnerships with a focus on sustained, community-driven impact.

We prioritized partnerships that increased our capacity to make a meaningful difference in areas with the highest needs.

### 2023 Bill Foege Global Health Awards

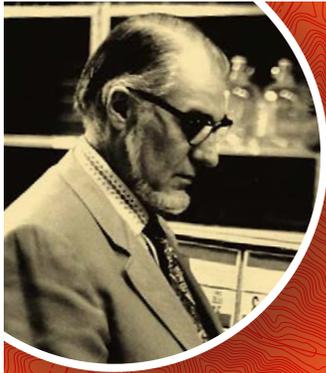
Congratulations to the recipients of the prestigious Bill Foege Global Award presented by MAP International.

- Dr. Freeman Hrabowski III
- Richard Hubert, Esq.
- Dr. Louis W. Sullivan
- Addiction Alliance of Georgia



A special thank you to our Bill Foege Global Health Award sponsors.





It all started with one donation of medicine.

Now, we are reaching millions of people in need around the world.



## Grand opening of our new global distribution center

MAP is a licensed pharmaceutical wholesaler in ten states, licensed Drug Enforcement Administration Exporter, licensed Drug Enforcement Administration Distributor, and designated as a Foreign Trade Zone by U.S. Customs.

### our roots

As an administrator at the Christian Medical Society, Ray Knighton was keenly aware of the growing need for medicine in developing countries. One fateful day, he received a call from a generous pharmaceutical friend who told him that he had shipped 11 tons of medicine to Ray's office.

Despite having only a small office to store all the medicine, Knighton and his secretary distributed every last box to doctors serving overseas within just three months. This act of generosity and kindness marked the beginning of MAP.

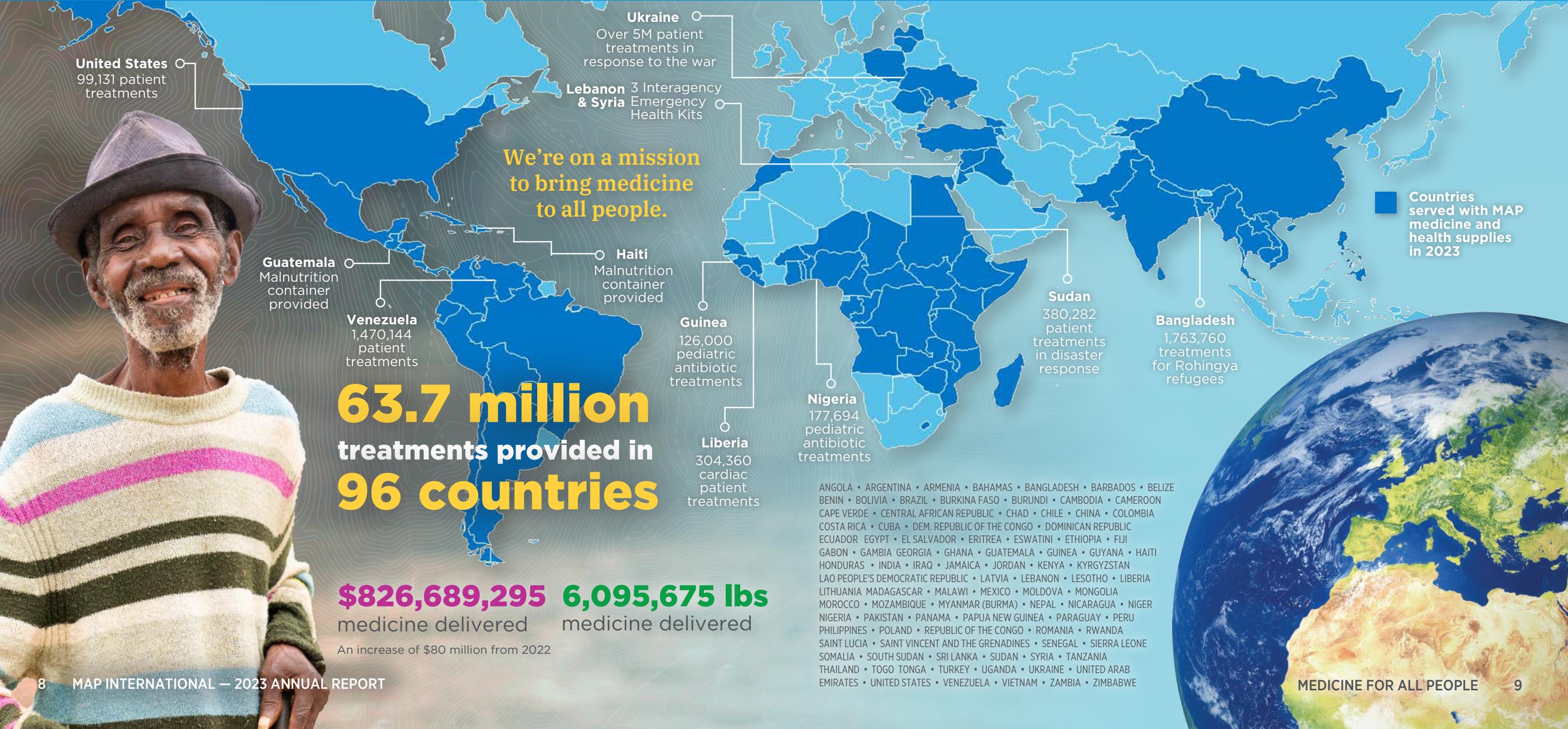
### an era of expansion

70 years since that fateful day, MAP has grown to be a leading global health nonprofit, reaching people all over the world. No longer held in an overflowing office, medicine donated to MAP is carefully stored in our state-of-the-art Global Distribution Center located in Brunswick, GA.

This past year, MAP opened our doors to a second Distribution Center, giving us the capacity to DOUBLE our impact. Combined, these warehouses can hold thousands of tons of medicine. These life-changing treatments are distributed to people all over the world.

medicine for all people

# 2023 by the numbers



**We're on a mission to bring medicine to all people.**

**Countries served with MAP medicine and health supplies in 2023**

**United States**  
99,131 patient treatments

**Ukraine**  
Over 5M patient treatments in response to the war

**Lebanon & Syria**  
3 Interagency Emergency Health Kits

**Guatemala**  
Malnutrition container provided

**Haiti**  
Malnutrition container provided

**Venezuela**  
1,470,144 patient treatments

**Guinea**  
126,000 pediatric antibiotic treatments

**Sudan**  
380,282 patient treatments in disaster response

**Bangladesh**  
1,763,760 treatments for Rohingya refugees

**Nigeria**  
177,694 pediatric antibiotic treatments

**Liberia**  
304,360 cardiac patient treatments

**63.7 million treatments provided in 96 countries**

**\$826,689,295** medicine delivered  
**6,095,675 lbs** medicine delivered

An increase of \$80 million from 2022

- ANGOLA • ARGENTINA • ARMENIA • BAHAMAS • BANGLADESH • BARBADOS • BELIZE
- BENIN • BOLIVIA • BRAZIL • BURKINA FASO • BURUNDI • CAMBODIA • CAMEROON
- CAPE VERDE • CENTRAL AFRICAN REPUBLIC • CHAD • CHILE • CHINA • COLOMBIA
- COSTA RICA • CUBA • DEM. REPUBLIC OF THE CONGO • DOMINICAN REPUBLIC
- ECUADOR • EGYPT • EL SALVADOR • ERITREA • ESWATINI • ETHIOPIA • FIJI
- GABON • GAMBIA • GEORGIA • GHANA • GUATEMALA • GUINEA • GUYANA • HAITI
- HONDURAS • INDIA • IRAQ • JAMAICA • JORDAN • KENYA • KYRGYZSTAN
- LAO PEOPLE'S DEMOCRATIC REPUBLIC • LATVIA • LEBANON • LESOTHO • LIBERIA
- LITHUANIA • MADAGASCAR • MALAWI • MEXICO • MOLDOVA • MONGOLIA
- MOROCCO • MOZAMBIQUE • MYANMAR (BURMA) • NEPAL • NICARAGUA • NIGER
- NIGERIA • PAKISTAN • PANAMA • PAPUA NEW GUINEA • PARAGUAY • PERU
- PHILIPPINES • POLAND • REPUBLIC OF THE CONGO • ROMANIA • RWANDA
- SAINT LUCIA • SAINT VINCENT AND THE GRENADINES • SENEGAL • SIERRA LEONE
- SOMALIA • SOUTH SUDAN • SRI LANKA • SUDAN • SYRIA • TANZANIA
- THAILAND • TOGO • TONGA • TURKEY • UGANDA • UKRAINE • UNITED ARAB EMIRATES
- UNITED STATES • VENEZUELA • VIETNAM • ZAMBIA • ZIMBABWE



In times of emergency & disaster, we stand ready to

**RESPOND**

We carefully pack each kit

So that in times of great need

No one is forgotten

83,530 disaster health kits packed

104,020 disaster health kits delivered

In 2023, **1,960 volunteers** donated **10,370 hours** of their time to pack **83,530 Disaster Health Kits**. Each kit is equipped with first aid supplies and hygiene products to support survivors for an entire week after a disaster strikes.

In addition, MAP sent **5 Interagency Emergency Health Kits** to **4 countries**. Each IEHK contained a comprehensive variety of medicines equipped to serve **10,000 people** for **90 days**. These essential supplies empower healthcare providers to efficiently diagnose, treat, and care for people fleeing crisis situations.

**\$35,891,324**

emergency relief provided in response to 8 major crises

Ukraine Invasion, Turkey & Syria Earthquake, Hurricane Idalia, Sudan Humanitarian Crisis, Morocco Earthquake, Libya Floods, Maui Wildfires, Israel / Hamas Conflict

# We are transforming lives, one patient treatment at a time.



We are committed to children's health.

5 million children under 5 die annually, the majority due to preventable diseases, including pneumonia, diarrhea, and malaria. Pediatric antibiotics are a simple intervention that can save lives.

**831,952** pediatric antibiotics provided to children in need



We support expecting mothers and newborns.

66% of women of childbearing age have micronutrient deficiencies. Every year, 800,000 newborn deaths are a result of maternal malnutrition. Prenatal vitamins are a lifesaving solution.

**14,032,959** prenatal vitamins delivered to expecting mothers



We focus on providing simple medicine that saves lives.

Each year, nearly 500,000 children die from diarrhea, 80% of which could be prevented with oral rehydration solutions. Additionally, a simple dose of deworming medication can boost a child's immune system, help absorb nutrients, and prevent malnutrition and diarrhea.

**333,346** treatments of ORS (Oral Rehydration Solutions)

**30,784,897** treatments for deworming



We believe no one should die from treatable diseases.

**2,413,196** patient treatments provided for cardiovascular disease

Cardiovascular disease is the leading cause of death globally, responsible for the loss of 17.9M lives annually. 75% of these deaths take place in low-middle-income countries where there is limited access to simple, yet essential, medicines for cardiovascular disease.



## We are making domestic impact

Over 27 million people in the United States live without health insurance.

In response, MAP International partners with several clinics in seven states to improve access to life-changing medicine for people with chronic conditions.

**Medicine changes everything,  
for everyone.**

Each person who receives donated medicine from MAP also receives so much more. When health is restored, families stay intact, children go back to school, communities are strengthened, and hope blossoms.





**When you support MAP,  
you support our network  
of 300+ on-the-ground  
partners.**

*“Many mission hospitals and clinics all over the world lack the medicines and supplies they needed to treat their patients, but with the support of MAP International, we are restoring hope and rebuilding health systems.”*

*— Dr. Harold Mayweather, Uganda, Soul of My Footprint*

*The supplies and sutures donated by MAP are essential. Without them, we would not be able to complete these surgeries.*

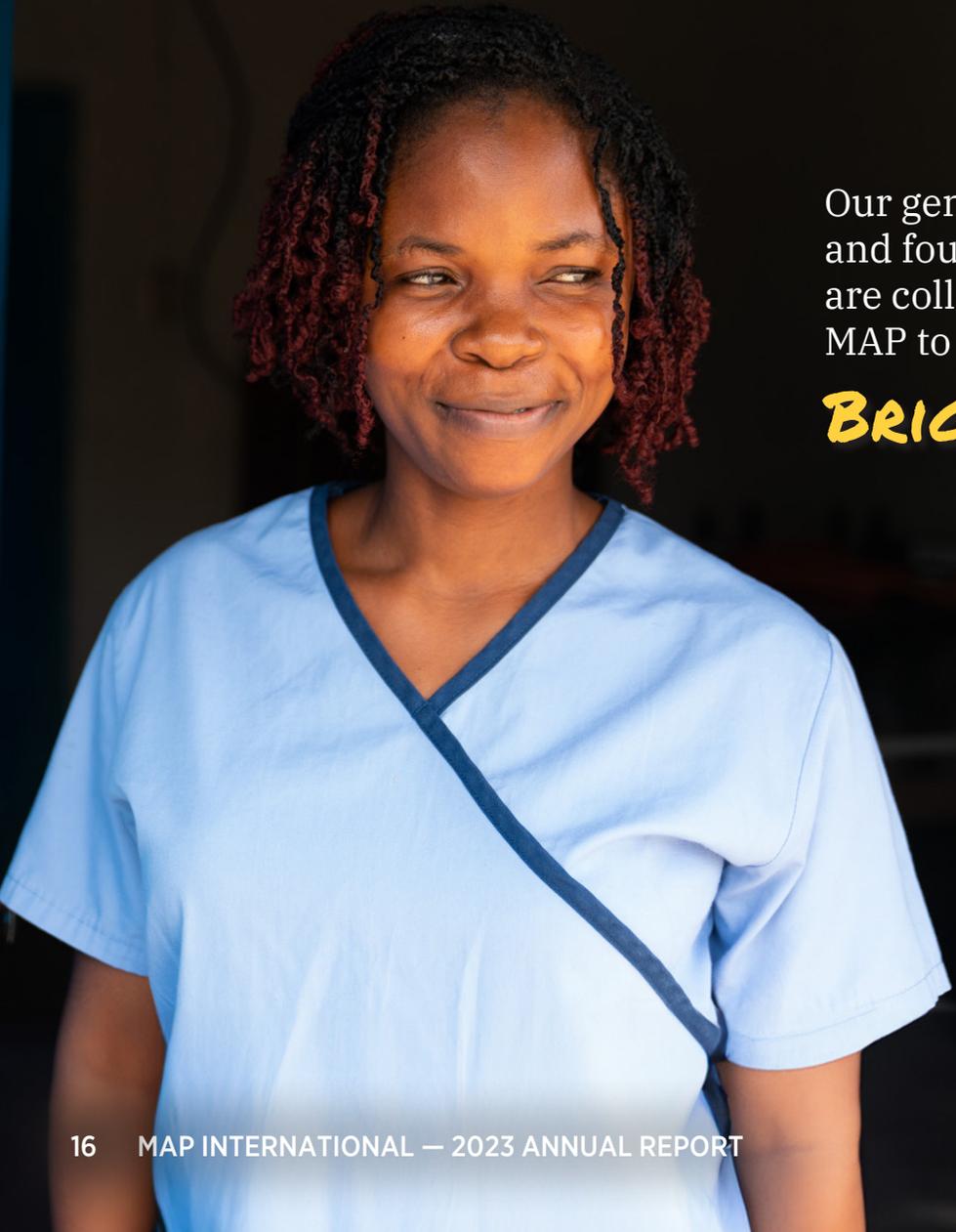
*— Dr. Ryan Brown, Peru, Healing the Children*



Each of our carefully chosen, on-the-ground partners uses MAP medicine to make a long-lasting impact both domestically and in countries all over the world. We tailor each shipment of medicine to directly meet the needs of the local communities our partners serve.



# The power of partnership



Our generous corporate and foundation partners are collaborating with MAP to pave the way to a **BRIGHTER FUTURE**

MAP is a trusted partner to more than 90 pharmaceutical and healthcare companies. By serving as an international liaison and distributor of medicine, MAP connects corporate partner donations with in-country partners in desperate need of medicine. In doing so, MAP plays a pivotal role in advancing global health.



## 2023 Financial Activity

	2023	2022	2021
<b>Support and Revenue</b>			
Contributions	12,748,116	10,556,227	27,963,147
Donated inventory	1,003,850,177	612,651,487	791,166,114
Handling charges and service fees	2,475,300	2,738,317	2,595,981
Investment income / (loss)	(144,571)	(58,261)	291,009
Other revenue	315,772	26,829	82,521
<b>Total Support and Revenue</b>	<b>1,019,244,794</b>	<b>625,914,599</b>	<b>822,098,772</b>
<b>Expenses Program Services</b>			
Essential medicine distribution	765,351,324	683,214,450	563,332,259
Disaster and disease management	35,891,324	37,549,164	71,738,494
Community health development	31,990,934	30,439,410	13,093,046
<b>Total Program Services</b>	<b>833,233,582</b>	<b>751,203,024</b>	<b>648,163,799</b>
<b>Supporting Activities</b>			
General and administrative	850,458	742,310	564,923
Fundraising	6,294,421	5,497,615	3,786,786
<b>Total Supporting Activities</b>	<b>7,144,879</b>	<b>6,239,925</b>	<b>4,351,709</b>
<b>Total Expenses</b>	<b>840,378,461</b>	<b>757,442,949</b>	<b>652,515,508</b>
<b>Change in Net Assets</b>	<b>178,866,333</b>	<b>131,528,350</b>	<b>169,583,264</b>
<b>Net Assets, Beginning of the Year</b>	<b>135,640,903</b>	<b>267,169,253</b>	<b>97,585,989</b>
<b>Net Assets, End of the Year</b>	<b>314,507,236</b>	<b>135,640,903</b>	<b>267,169,253</b>

## How we multiply each \$1 donated to our mission.



For every \$1 you contribute, you help MAP International provide nearly \$65 in medicine and health supplies to people in need.

We can make this statement because MAP receives generous donations of medicine and health supplies and has relatively low expenses. In fact, last year alone we provided over \$826.6 million in medicine and health supplies with just over \$12.7 million in cash donations. For more information, visit [map.org/mapfacts](http://map.org/mapfacts).



## our commitment to transparency

When you choose to invest in MAP, you place your trust in us as responsible stewards of your funds. We're dedicated to being transparent in all our actions, upholding the highest integrity to earn your confidence. This dedication extends throughout every aspect of our operations, resulting in MAP achieving top levels of accreditation from nonprofit watchdog organizations.



Earned a coveted four-star rating, the highest level of achievement, including a 100% score for accountability, finance, leadership and adaptability.

### Forbes:

Ranked as one of "America's Top Charities in 2023" by *Forbes* magazine, which awarded MAP a 99% score for Fundraising Efficiency and Charitable Commitment.



Awarded the highest level of recognition offered by GuideStar, the world's largest source of nonprofit information.



Met the 20 Standards for Charity Accountability set by the Better Business Bureau.



Accredited by the Evangelical Council for Financial Accountability to uphold the highest standards of integrity and accountability.



MAP is a founding member of PQMD, a leading organization aiming to improve the standards of donating and delivering health services and product globally.

## a story of hope

"Islah" and "Esther," twins, have shared everything since birth. Unfortunately, because they live in poverty in Liberia, this includes sharing many struggles — a lack of access to healthy food being a big one. As a result, both girls experienced a significant Vitamin D deficiency, which gradually progressed to severe bone deformities. These deformities inhibited both girls from walking and caused their legs to bend into contorted angles.



**"The supplies MAP donated allowed the team to continue on with quality surgical interventions."**

— Dr. Gillian Seton, volunteer general surgeon

Without medical intervention, these girls would be destined for a life of disability and dependency, never able to get jobs of their own and provide for themselves. Already their peers made fun of them for their appearance — this social rejection would only worsen as they got older.

But God had not forgotten these children. The twins' parents heard about a mission hospital that might be able to help. Sure enough, when they arrived, there was a medical mission team that was there to perform surgeries for low-income patients.

Using sutures and medical supplies that they had brought from MAP, the mission team performed operations on both girls to fix their bone deformities.

At their follow-up visit, Islah and Esther were both walking normally, something their parents never thought they would be able to do again. To offer free surgeries to children like Islah and Esther is not only a financial relief for their families; these operations give them back mobility, a sense of freedom, and their futures.



## With gratitude

Reflecting on 2023, every moment of impact and cause for celebration was made possible by our generous supporters, dedicated volunteers, and skilled partners. We extend our heartfelt gratitude to everyone who contributed to and continues to support our mission.

Over the past 69 years, our global community has played a pivotal role in enabling us to provide medicine to millions of people worldwide.

We want to express our sincere appreciation for making our work — and the resulting impact — achievable. As we look ahead, we hold the highest hopes for a promising 2024. Thank you for your unwavering support.



[map.org](https://map.org)



## Looking Ahead: Celebrating our 70th Year

As we enter 2024, MAP International is not just marking another year on the calendar — we're stepping into a milestone year — our 70th anniversary. We seize this remarkable milestone as a call to action, a year where we bring more medicine and health supplies to people in need than ever before.

As we reflect on the strides we've made in 2023, our spirits are inspired by the impact we have achieved together. Yet, we remain acutely aware of the stark reality that confronts us: 2 billion people still live without access to medicine. The sheer magnitude of this need could easily overshadow hope, but at MAP, we choose to see it as the impetus to deepen our resolve.

As we embark on our 70th year, we are inspired to dream bigger, to aim for a horizon that once seemed unreachable. Our goal for 2024 is audacious, yet rooted in the conviction that together, we can turn the tide: to deliver 70 million patient treatments, a testament to our 70 years of compassion and care.

This journey to 70 million treatments is more than a milestone. It is a mission, fueled by strategic advancements and a steady perseverance to reach those in dire need. With the expansion of our distribution capabilities, the broadening of our medical formulary to include lifesaving mental health and cancer treatments, and a greater variety of antibiotics, we're responding to the needs of today.

Let's embrace 2024 with hearts full of hope and hands ready to serve. Let's make this 70th year not just a celebration of what has been, but also a bold declaration of the lives we will touch and the futures we will transform. Here's to a year of unparalleled impact, of lives saved and dreams restored, as we journey together toward a world where everyone has access to medicine and the opportunity to live life to the fullest.



*Susan Roeder*

Susan J. Roeder  
Chair

# 2024

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